



## Christian N. Walter

Managing Director



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Europe, Africa, the Middle East



Vienna



German, English, French, Italian,  
Portuguese



areas of expertise:  
operator search  
strategic advice  
transaction support

Christian Walter joined PKF hotelexperts in 2003. Based in Vienna, he is one of the firm's Managing Directors and oversees all operator search assignments. In this capacity, Christian is involved in the negotiation of hotel lease, management and franchise agreements on an ongoing basis. Managing a team of about 40 hotel consultants and associates, he has been instrumental in completing several hundred feasibility, valuation, operator search, due diligence and strategic consulting assignments in Europe, Africa, and the Middle East.

Having earned a Diplom-Betriebswirt (FH) degree from the Munich University of Applied Sciences, Christian complemented his education in the hospitality business at the University of Westminster in London. He has also completed an executive education curriculum at Cornell University School of Hotel Administration in Ithaca, New York. He gathered, amongst others, hands-on experience at the Brenners Park-Hotel & Spa in Baden-Baden and at the Hotel Vier Jahreszeiten Kempinski in Munich.

Besides his distinctive preference for travelling, both for business and pleasure, Christian devotes himself to his activity as a lecturer at the IMC University of Applied Sciences Krems and at the MODUL University Vienna (both in Austria). He served as Regional Vice President (EMEA Region) of the Cornell Hotel Society and co-authored various reference books for the hospitality industry.